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For Information Contact: Will Rijksen (609) 633-6565

July Revenues Meet Expectations, Forecasting Growth for Fiscal Year 2018

TRENTON – The Department of the Treasury reported \$2.046 billion was collected in July across the State's largest revenue sources, an increase of over \$107 million from July 2016. Collections attributable to the State's major sources of revenue, the Gross Income Tax, Sales Tax, and Corporation Business Tax all met targeted projections. Cash collections from these sources rose by \$151 million, or 9.2 percent, to nearly \$1.8 billion.

Fiscal Year 2017 revenues have remained in line with Treasury's updated projections from May, with Gross Income Tax and Sales Tax collections strengthening in the second half of the fiscal year. Treasury expects revenue growth will be consistent with certified projections throughout the new fiscal year.

July cash collections include revenues from both the fiscal year that just ended and the new fiscal year that began on July 1. The accounting process of allocating July 2017 revenues between Fiscal Years 2017 and 2018 is now underway. Final revenue collections for Fiscal Year 2017 will be published in the Comprehensive Annual Financial Report (CAFR).

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STATE OF NEW JERSEY MONTH AND YEAR-TO-DATE CASH COLLECTIONS* Fiscal Year 2017 - JULY 2017 versus 2016

(\$ Thousands)

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\$ 1,939,190 \$	 	2,256	27,998	23,969	(1,075)	19,389		(8,809)	21,410	61,304	•	56,079	90,620	70,587	892,915	S 682,547 S	2016	ATIDI
2,046,420	13	2,411	33,700	22,548	1,098	84,311		(11,407)	19,204	48,110	,	49,042		85,694	937,975	773,732	2017	l I
5.5%	0.0%	6.9%	20,4%	(5.9%)	(202.1%)	334.8%		(180.6%)	(10.3%)	(21.5%)	,	(12.5%)	(100.0%)	21.4%	5.0%	13.4%	Change	%
Total Major Revenues	Public Utility	Tobacco Products Wholesale Sales	Realty Transfer	Alcoholic Beverage Excise	Corp. Banks & Financial Institutions	Petroleum Products Gross Receipts	Cigarette (d)	Insurance Premium	Casino Revenue	Transfer Inheritance	Motor Vehicle Fees (c)	(12.5%) Motor Fuels	Lottery (b)	Corporation Business (a)	Sales	13.4% Gross Income Tax (a)		
\$ 29,805,325	17,152	23,510	313,650	105,799	177,116	217,874	161,780	620,244	222,396	839,019	478,915	552,142	1,057,539	2,659,680	9,192,803	\$ 13,165,706	2016	13 Months'
\$ 31,026,612	17,522	25,604	345,514	104,758	201,429	866,280 (c)	177,952	565,475	228,457	795,450	508,196	528,879	945,645	2,202,058	9,439,078	\$ 14,074,316	2017	13 Months' Cash Receipts
4.1%	2.2%	8.9%	10.2%	(1.0%)	13.7%	297.6%	10,0%	(8.8%)	2.7%	(5.2%)	6.1%	(4.2%)	(10.6%)	(17.2%)	2.7%	6,9%	Change	%

- **a** July 2017 and July YTD include a reclassification from Corporation Business Tax to Gross Income Tax relating to partnership fees of \$10.5 million and \$487.3 million respectively. In prior years, this adjustment was made during the year-end closing process.
- 9 Net proceeds from Lottery sales subsequent to June 30, 2017 are no longer included as General Fund revenue pursuant to the Lottery Enterprise
- <u>o</u> Pursuant to P.L. 03-13, \$202.2 million of FY 2017 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle
- **(** Pursuant to P.L. 06-37, revenue collections of \$396.5 million from the cigarette and tobacco products wholesale sales tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 04-69 \$0,0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds,
- ô Approximately \$67.7 million for the month and \$642.1 million YTD is attributable to the recent gas tax increases imposed under P.L. 2016, C.57 which are constitutionally dedicated to the Transportation Trust Fund.
- * July figures reported are aggregate cash collections for each tax. July 2016 cash collections include revenues for both Fiscal Years 2016 and 2017, and July 2017 collections include revenues for Fiscal Years 2017 and 2018 (July 2017 cash collections have not yet been allocated between Fiscal Years 2017 and 2018).