

Light Tower Fiber Long Island LLC d/b/a Lighttower Fiber Networks

Schedule F - Connectivity Services - Ethernet
 Price Line 00006

Standard Pricing Table:

Ethernet Private Line Services	Monthly Recurring Cost	One Time Cost
Protected Point to Point Ethernet Private Line Service		
100Mbps Ethernet Private Line Month-Month	\$2,130	\$500
1Gbps Ethernet Private Line Month-Month	\$4,080	\$500
10Gbps Ethernet Private Line Month-Month	\$7,800	\$500
40Gbps Ethernet Private Line Month-Month	\$16,800	\$500
100Gbps Ethernet Private Line Month-Month	\$68,705	\$500
100Mbps Ethernet Private Line 36 Month	\$1,890	\$0
1Gbps Ethernet Private Line 36 Month	\$3,680	\$0
10Gbps Ethernet Private Line 36 Month	\$6,630	\$0
40Gbps Ethernet Private Line 36 Month	\$14,280	\$0
100Gbps Ethernet Private Line 36 Month	\$58,400	\$0
100Mbps Ethernet Private Line 60 Month	\$1,775	\$0
1Gbps Ethernet Private Line 60 Month	\$3,480	\$0
10Gbps Ethernet Private Line 60 Month	\$6,240	\$0
40Gbps Ethernet Private Line 60 Month	\$13,440	\$0
100Gbps Ethernet Private Line 60 Month	\$54,960	\$0
Protected Ethernet Private Line Service Off-Schedule	ICB	ICB
Unprotected Point to Point Ethernet Private Line Service		
100Mbps Ethernet Private Line Month-Month	\$1,330	\$500
1Gbps Ethernet Private Line Month-Month	\$2,550	\$500
10Gbps Ethernet Private Line Month-Month	\$4,875	\$500
40Gbps Ethernet Private Line Month-Month	\$10,500	\$500
100Gbps Ethernet Private Line Month-Month	\$42,940	\$500
100Mbps Ethernet Private Line 36 Month	\$1,180	\$0
1Gbps Ethernet Private Line 36 Month	\$2,300	\$0
10Gbps Ethernet Private Line 36 Month	\$4,145	\$0
40Gbps Ethernet Private Line 36 Month	\$8,925	\$0
100Gbps Ethernet Private Line 36 Month	\$36,500	\$0
100Mbps Ethernet Private Line 60 Month	\$1,110	\$0
1Gbps Ethernet Private Line 60 Month	\$2,175	\$0
10Gbps Ethernet Private Line 60 Month	\$3,900	\$0
40Gbps Ethernet Private Line 60 Month	\$8,400	\$0
100Gbps Ethernet Private Line 60 Month	\$34,350	\$0
Unprotected Ethernet Private Line Service Off-Schedule	ICB	ICB

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Switched Ethernet Services	Monthly Recurring Cost	One Time Cost
Switched Ethernet UNI Month-Month		
10Mbps	\$ 400	\$ 500
100Mbps	\$ 450	\$ 500
1000Mbps	\$ 610	\$ 500
Switched Ethernet UNI 36 Month		
10Mbps	\$ 325	\$ -
100Mbps	\$ 375	\$ -
1000Mbps	\$ 500	\$ -
Switched Ethernet UNI 60 Month		
10Mbps	\$ 300	\$ -
100Mbps	\$ 340	\$ -
1000Mbps	\$ 460	\$ -
Switched Ethernet UNI Off-Schedule	ICB	ICB
Switched Ethernet E-Line Standard EVC		
2Mbps	\$ 40	\$ 200
5Mbps	\$ 45	\$ 200
10Mbps	\$ 50	\$ 200
20Mbps	\$ 55	\$ 200
30Mbps	\$ 60	\$ 200
40Mbps	\$ 65	\$ 200
50Mbps	\$ 70	\$ 200
100Mbps	\$ 85	\$ 200
150Mbps	\$ 105	\$ 200
200Mbps	\$ 125	\$ 200
300Mbps	\$ 160	\$ 200
400Mbps	\$ 195	\$ 200
500Mbps	\$ 235	\$ 200
600Mbps	\$ 275	\$ 200
700Mbps	\$ 315	\$ 200
800Mbps	\$ 355	\$ 200
900Mbps	\$ 395	\$ 200
1000Mbps	\$ 420	\$ 200
Switched Ethernet E-Line Standard EVC Off-Schedule	ICB	ICB

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Switched Ethernet EVPL Standard EVC		
2Mbps	\$ 80	\$ 200
5Mbps	\$ 85	\$ 200
10Mbps	\$ 90	\$ 200
20Mbps	\$ 120	\$ 200
30Mbps	\$ 155	\$ 200
40Mbps	\$ 180	\$ 200
50Mbps	\$ 195	\$ 200
100Mbps	\$ 325	\$ 200
150Mbps	\$ 345	\$ 200
200Mbps	\$ 370	\$ 200
300Mbps	\$ 425	\$ 200
400Mbps	\$ 480	\$ 200
500Mbps	\$ 530	\$ 200
600Mbps	\$ 590	\$ 200
700Mbps	\$ 650	\$ 200
800Mbps	\$ 700	\$ 200
900Mbps	\$ 750	\$ 200
1000Mbps	\$ 790	\$ 200
Switched Ethernet EVPL Standard EVC Off-Schedule	ICB	ICB

Switched Ethernet ELAN Standard EVC		
2Mbps	\$ 35	\$ 200
5Mbps	\$ 40	\$ 200
10Mbps	\$ 45	\$ 200
20Mbps	\$ 50	\$ 200
30Mbps	\$ 75	\$ 200
40Mbps	\$ 95	\$ 200
50Mbps	\$ 115	\$ 200
100Mbps	\$ 205	\$ 200
150Mbps	\$ 230	\$ 200
200Mbps	\$ 250	\$ 200
300Mbps	\$ 290	\$ 200
400Mbps	\$ 335	\$ 200
500Mbps	\$ 380	\$ 200
600Mbps	\$ 425	\$ 200
700Mbps	\$ 460	\$ 200
800Mbps	\$ 505	\$ 200
900Mbps	\$ 560	\$ 200
1000Mbps	\$ 605	\$ 200
Switched Ethernet ELAN Standard EVC Off-Schedule	ICB	ICB

State of New Jersey
 Request for Proposal 14-X-23147
 Data Communications Network Services

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Switched Ethernet E-Line Business Priority EVC		
2Mbps	\$	45 \$ 200
5Mbps	\$	50 \$ 200
10Mbps	\$	55 \$ 200
20Mbps	\$	60 \$ 200
30Mbps	\$	65 \$ 200
40Mbps	\$	70 \$ 200
50Mbps	\$	75 \$ 200
100Mbps	\$	95 \$ 200
150Mbps	\$	115 \$ 200
200Mbps	\$	140 \$ 200
300Mbps	\$	175 \$ 200
400Mbps	\$	215 \$ 200
500Mbps	\$	260 \$ 200
600Mbps	\$	305 \$ 200
700Mbps	\$	345 \$ 200
800Mbps	\$	390 \$ 200
900Mbps	\$	435 \$ 200
1000Mbps	\$	460 \$ 200
Switched Ethernet E-Line Business Priority EVC Off-Schedule		ICB ICB

Switched Ethernet EVPL Business Priority EVC		
2Mbps	\$	90 \$ 200
5Mbps	\$	95 \$ 200
10Mbps	\$	100 \$ 200
20Mbps	\$	130 \$ 200
30Mbps	\$	170 \$ 200
40Mbps	\$	200 \$ 200
50Mbps	\$	215 \$ 200
100Mbps	\$	360 \$ 200
150Mbps	\$	380 \$ 200
200Mbps	\$	405 \$ 200
300Mbps	\$	470 \$ 200
400Mbps	\$	530 \$ 200
500Mbps	\$	585 \$ 200
600Mbps	\$	650 \$ 200
700Mbps	\$	715 \$ 200
800Mbps	\$	770 \$ 200
900Mbps	\$	825 \$ 200
1000Mbps	\$	870 \$ 200
Switched Ethernet EVPL Business Priority EVC Off-Schedule		ICB ICB

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Switched Ethernet ELAN Business Priority EVC		
2Mbps	\$ 40	\$ 200
5Mbps	\$ 45	\$ 200
10Mbps	\$ 50	\$ 200
20Mbps	\$ 55	\$ 200
30Mbps	\$ 85	\$ 200
40Mbps	\$ 105	\$ 200
50Mbps	\$ 125	\$ 200
100Mbps	\$ 225	\$ 200
150Mbps	\$ 255	\$ 200
200Mbps	\$ 275	\$ 200
300Mbps	\$ 320	\$ 200
400Mbps	\$ 370	\$ 200
500Mbps	\$ 420	\$ 200
600Mbps	\$ 470	\$ 200
700Mbps	\$ 505	\$ 200
800Mbps	\$ 555	\$ 200
900Mbps	\$ 615	\$ 200
1000Mbps	\$ 665	\$ 200
Switched Ethernet ELAN Business Priority EVC Off-Schedule	ICB	ICB

Switched Ethernet E-Line Business Critical EVC		
2Mbps	\$ 45	\$ 200
5Mbps	\$ 50	\$ 200
10Mbps	\$ 60	\$ 200
20Mbps	\$ 65	\$ 200
30Mbps	\$ 70	\$ 200
40Mbps	\$ 75	\$ 200
50Mbps	\$ 80	\$ 200
100Mbps	\$ 100	\$ 200
150Mbps	\$ 120	\$ 200
200Mbps	\$ 145	\$ 200
300Mbps	\$ 185	\$ 200
400Mbps	\$ 225	\$ 200
500Mbps	\$ 270	\$ 200
600Mbps	\$ 315	\$ 200
700Mbps	\$ 360	\$ 200
800Mbps	\$ 410	\$ 200
900Mbps	\$ 455	\$ 200
1000Mbps	\$ 485	\$ 200
Switched Ethernet E-Line Business Critical EVC Off-Schedule	ICB	ICB

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Switched Ethernet EVPL Business Critical EVC		
2Mbps	\$ 90	\$ 200
5Mbps	\$ 100	\$ 200
10Mbps	\$ 105	\$ 200
20Mbps	\$ 140	\$ 200
30Mbps	\$ 180	\$ 200
40Mbps	\$ 205	\$ 200
50Mbps	\$ 225	\$ 200
100Mbps	\$ 375	\$ 200
150Mbps	\$ 395	\$ 200
200Mbps	\$ 425	\$ 200
300Mbps	\$ 490	\$ 200
400Mbps	\$ 550	\$ 200
500Mbps	\$ 610	\$ 200
600Mbps	\$ 680	\$ 200
700Mbps	\$ 745	\$ 200
800Mbps	\$ 805	\$ 200
900Mbps	\$ 860	\$ 200
1000Mbps	\$ 910	\$ 200
Switched Ethernet EVPL Business Critical EVC Off-Schedule	ICB	ICB
Switched Ethernet ELAN Business Critical EVC		
2Mbps	\$ 40	\$ 200
5Mbps	\$ 45	\$ 200
10Mbps	\$ 50	\$ 200
20Mbps	\$ 60	\$ 200
30Mbps	\$ 85	\$ 200
40Mbps	\$ 110	\$ 200
50Mbps	\$ 130	\$ 200
100Mbps	\$ 235	\$ 200
150Mbps	\$ 265	\$ 200
200Mbps	\$ 290	\$ 200
300Mbps	\$ 335	\$ 200
400Mbps	\$ 385	\$ 200
500Mbps	\$ 435	\$ 200
600Mbps	\$ 490	\$ 200
700Mbps	\$ 530	\$ 200
800Mbps	\$ 580	\$ 200
900Mbps	\$ 645	\$ 200
1000Mbps	\$ 695	\$ 200
Switched Ethernet ELAN Business Critical EVC Off-Schedule	ICB	ICB

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Switched Ethernet E-Line Mission Critical EVC		
2Mbps	\$ 50	\$ 200
5Mbps	\$ 55	\$ 200
10Mbps	\$ 65	\$ 200
20Mbps	\$ 70	\$ 200
30Mbps	\$ 75	\$ 200
40Mbps	\$ 80	\$ 200
50Mbps	\$ 90	\$ 200
100Mbps	\$ 105	\$ 200
150Mbps	\$ 130	\$ 200
200Mbps	\$ 155	\$ 200
300Mbps	\$ 200	\$ 200
400Mbps	\$ 245	\$ 200
500Mbps	\$ 295	\$ 200
600Mbps	\$ 345	\$ 200
700Mbps	\$ 395	\$ 200
800Mbps	\$ 445	\$ 200
900Mbps	\$ 495	\$ 200
1000Mbps	\$ 525	\$ 200
Switched Ethernet E-Line Mission Critical EVC Off-Schedule	ICB	ICB

Switched Ethernet EVPL Mission Critical EVC		
2Mbps	\$ 100	\$ 200
5Mbps	\$ 105	\$ 200
10Mbps	\$ 115	\$ 200
20Mbps	\$ 150	\$ 200
30Mbps	\$ 195	\$ 200
40Mbps	\$ 225	\$ 200
50Mbps	\$ 245	\$ 200
100Mbps	\$ 405	\$ 200
150Mbps	\$ 430	\$ 200
200Mbps	\$ 465	\$ 200
300Mbps	\$ 530	\$ 200
400Mbps	\$ 600	\$ 200
500Mbps	\$ 665	\$ 200
600Mbps	\$ 740	\$ 200
700Mbps	\$ 815	\$ 200
800Mbps	\$ 875	\$ 200
900Mbps	\$ 940	\$ 200
1000Mbps	\$ 990	\$ 200
Switched Ethernet EVPL Mission Critical EVC Off-Schedule	ICB	ICB

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Switched Ethernet ELAN Mission Critical EVC		
2Mbps	\$ 45	\$ 200
5Mbps	\$ 50	\$ 200
10Mbps	\$ 55	\$ 200
20Mbps	\$ 65	\$ 200
30Mbps	\$ 95	\$ 200
40Mbps	\$ 120	\$ 200
50Mbps	\$ 145	\$ 200
100Mbps	\$ 255	\$ 200
150Mbps	\$ 290	\$ 200
200Mbps	\$ 315	\$ 200
300Mbps	\$ 365	\$ 200
400Mbps	\$ 420	\$ 200
500Mbps	\$ 475	\$ 200
600Mbps	\$ 530	\$ 200
700Mbps	\$ 575	\$ 200
800Mbps	\$ 630	\$ 200
900Mbps	\$ 700	\$ 200
1000Mbps	\$ 755	\$ 200
Switched Ethernet ELAN Mission Critical EVC Off-Schedule	ICB	ICB

Internet Bundled With Switched Ethernet Services	Monthly Recurring Cost	One Time Cost
10Mbps	\$ 135	\$ 200
20Mbps	\$ 170	\$ 200
30Mbps	\$ 205	\$ 200
40Mbps	\$ 240	\$ 200
50Mbps	\$ 275	\$ 200
100Mbps	\$ 500	\$ 200
200Mbps	\$ 670	\$ 200
300Mbps	\$ 840	\$ 200
400Mbps	\$ 1,010	\$ 200
500Mbps	\$ 1,180	\$ 200
600Mbps	\$ 1,350	\$ 200
700Mbps	\$ 1,520	\$ 200
800Mbps	\$ 1,690	\$ 200
900Mbps	\$ 1,860	\$ 200
Internet Bundled With Switched Ethernet Services Off-Schedule	ICB	ICB

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Additional Install Charges	Monthly Recurring Cost	One Time Cost
Fiber Lateral Construction up to 1000 Feet*	\$1,200	N/A
Fiber Lateral Construction up to 2640 Feet**	\$3,170	N/A
Additional Fiber Lateral Construction per half-mile or fraction thereof beyond 2640 feet	ICB	N/A
Post Installation Move, Add, Change per Hour	N/A	\$120
Construction within Lighttower On-Net building	N/A	ICB

* Once a total of 24 months of the Monthly Recurring Cost have been paid by one or more Using Agency(ies) for Services in a given building, the Monthly Recurring Cost for the Fiber Lateral Construction up to 1000 Feet line item for all Using Agencies with Services within that building will be eliminated. The building will then be reclassified as on-net for existing and future Using Agencies.

** Once a total of 24 months of the Monthly Recurring Cost have been paid by one or more Using Agency(ies) for Services in a given building, the Monthly Recurring Cost for the Fiber Lateral Construction up to 2640 Feet line item for all Using Agencies with Services within that building will be eliminated. The building will then be reclassified as on-net for existing and future Using Agencies.

Billing Structure Description:

All pricing is per-node unless otherwise specified. The standard pricing tables apply only to on-net locations where Lighttower has existing fiber. Special Construction charges may apply for off-net locations. "Off-Schedule" is defined as any existing technology with customized configurations that are not listed in the pricing schedule.

Pricing noted as ICB is done so due to variables that cannot be determined until the scope of the required work has been realized. This pricing will be based on the cost of providing the requested service.

Standard Pricing Tables apply to on-net locations in the following Counties: Bergen, Essex, Hudson, Mercer, Middlesex, Monmouth, Morris, Passaic, Somerset, Union

Notes

- 1. Bundled Discount.** For Ethernet service pricing bundled with Internet access service, see the Cost Table above.
- 2. Volume Services Discount.** In the event that the total monthly recurring charges paid to Lighttower by all Using Agencies for Ethernet services under the Contract is greater than or equal to \$50,000 at the time Lighttower and a Using Agency enter into a new agreement for Ethernet service under the Contract ("New Agreement"), the applicable Ethernet service fees under the Cost Table shall be reduced by 5% during the initial term of such New Agreement.
- 3. Renewal Discount.** If a customer renews a 36 or 60-month initial term agreement for an additional term of 36 months or 60 months, such customer shall be entitled to a 10% reduction in the applicable monthly contract rates for the renewal term. Any such renewal shall be set forth in a renewal service order.

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4. The Ethernet Services proposed in this Cost Table meet our standard commercial SLA level A. Lighttower offers Ethernet Services at two additional higher SLA standards. For SLA level AA, Lighttower provides a second Ethernet Service at the same location using the same cable facilities and routing. The additional circuit increases the reliability of the service as described in SLA level AA and costs 150% of the prices in this Cost Table. For SLA level AAA, Lighttower provides a second Ethernet Service at the same location using a separate fiber cable and diverse routing. The cost of Ethernet Service at the SLA AAA level is 200% of the prices in this Cost Table, plus any Special Construction costs for the diverse cable routing.

5. Switched Ethernet Virtual Private Line (EVPL) is a point-to-point service with two mirrored services. EVPL consists of a 10/100/1000M UNI and an Ethernet Virtual Circuit (EVC) at each customer location. Lighttower does not charge for mileage. EVPL service traverses the Lighttower MPLS core network using facilities shared with other customers.

6. Switched Ethernet LAN service is a hub and spoke Ethernet Service priced on a per customer location (10/100/1000M UNI) and per EVC. Lighttower does not charge for mileage.

7. The month-to-month service UNIs must be installed and billed for nine (9) months. NRC applies only to month-to-month service. There is no NRC for 36 or 60 month terms.

8. "Special Construction" charges may apply where Lighttower must extend its existing fiber network in order to provide service to a customer location. In all such cases, these Special Construction charges will be identified and presented to the customer in the initial proposal for the customer's review and acceptance. Special Construction charges can be settled as a one-time payment or the sum can be broken up over 18 months. In the event that customer terminates a service with Special Construction charges prior to the expiration of the initial term, customer will be required to pay all unpaid Special Construction charges, in addition to the stranded investment charges set forth below, within forty-five (45) days of customer's receipt of the applicable invoice.

9. Stranded Investment. If the customer cancels the service prior to the completion of the initial term, the customer will be responsible for the following stranded investment charge: 1) 100% of the monthly recurring charges remaining in months one through twelve of the initial term, 75% of the monthly recurring charges remaining in months thirteen through twenty-four of the initial term, and 50% of the monthly recurring charges remaining in months twenty-five through the end of the initial term; and 2) all disconnection or termination charges payable to any third parties incurred by Lighttower on customer's behalf relating to the service, to the extent such charges are not recouped by Lighttower from the payments made by customer under clause (1) above. Such stranded investment charge shall be paid within forty-five (45) days of customer's receipt of the applicable invoice. Customer will not be responsible for stranded investment charges where customer simultaneously orders a replacement service to a location then served by Lighttower's existing network ("Replacement Service") with equal or greater monthly recurring charges for an equal or greater term as the cancelled service, provided that customer (i) pays all applicable charges in connection with provisioning such Replacement Service, and (ii) reimburses Lighttower for any costs related to the cancelled service, including unpaid Special Construction charges and underlying third-party provider termination fees. Any such Replacement Service shall be documented in an amendment mutually agreed upon and executed by Lighttower and Customer.

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10. EVCs are month-to-month services only with only a 30 day commitment.

11. The customer is responsible for providing cable access via conduit or aerial means to the termination point within the customer's premises. The customer must also provide electrical power and UPS protection if desired. Lighttower will provide a network interface device, usually a switch with the appropriate interface port. The customer is responsible for all interior cabling beyond the network interface device. The customer is responsible for any cross-connect charge imposed by third parties, such as telecom hotels, for the interconnection of Lighttower service to the customer's location. Lighttower will pass through such cross-connect charge without mark-up to the customer.

12. Lighttower will provide technician labor for post installation move, add, and change work at \$120 per hour with a four hour minimum.

13. Time Limited Special Pricing Offer-First Three Months MRC Waived - If any Using Agency(ies) enters into a sixty-month agreement for services on this Cost Table on or before April 1, 2014, Lighttower will waive the applicable MRC for such services for the first three months of the term, provided that if such Using Agency(ies) terminates the agreement prior to the end of the sixty-month term, it will be responsible for an additional three months under the stranded investment note below. Special construction charges, if applicable, will apply.